Wayne County Airport Authority

DETROIT METRO • WILLOW RUN
WAYNE COUNTY AIRPORT AUTHORITY

2009 U.S. Army Corps Engineers/
Society of American Military Engineer/
Small Business Administration

Small Business Conference

April 24, 2009

Detroit Metro Airport's Upcoming Projects

Wayne County Airport Authority

Solicitation Calendar for Upcoming Projects

Project Title	Anticipated Solicitation Dates
Concession Opportunity – Airport Website Travel Booking Engine	Spring 2009
Concession Opportunity – Fixed Base Operator	Spring 2009
Crack Sealing	Spring 2009
Equipment & Engineering Services – Implement Communication (Crash Circuits)	Spring 2009
Herbicide (Tri-Turf)	Spring 2009
Hi-Speed Wide Area Network (WAN) Services	Spring 2009
Internet Services – Wi-Fi and Wi Max	Spring 2009
On-Call Wiring and Cabling Services	Spring 2009
OSHA Mandated Medical Requirements	Spring 2009
Provider of Voice Over Internet Protocol (VoIP)	Spring 2009
South Access Road Tunnel Waterproofing and Draining Repairs	Spring 2009
Website Design Services	Spring 2009

Wayne County Airport Authority

Solicitation Calendar for Upcoming Projects

Project Title	Anticipated Solicitation Dates
Taxiway D Electrical Improvements at Willow Run Airport	April 2009
On-Call Construction Inspection and Testing Services	April 2009
On-Call Landside Facilities/Infrastructure Engineering and Related Services	April 2009
On-Call Material Testing Services/Construction Oversight and Inspection	April 2009
Trash Removal Services	April 2009
Tree Removal Services	April 2009
Catch Basin Repair and Replacement	April/May 2009

Wayne County Airport Authority

Solicitation Calendar for Upcoming Projects

Project Title	Anticipated Solicitation Dates
Relocation of Water Main at Willow Run Airport	May 2009
Computerized Financial and Payroll System	Summer 2009
Reconstruction of Yellow Parking Lot	June 2009
Decommissioning of L.C. Smith Concourses A and B	July 2009

Wayne County Airport Authority

Solicitation Calendar for Upcoming Projects

Project Title	Anticipated Solicitation Dates
Rogell Drive/Dingell Drive Connector Ramp	TBD
Construction ARFF and Snow Removal Equipment Storage Facility	TBD
Blue Deck Emergency Lighting (Rebid)	TBD
Building Improvements – Station 100/200 Kitchen	TBD
Copier Maintenance Program	TBD
Demolish Buildings No. 513 and No. 515	TBD
Dive Equipment – Maintenance and Repair	TBD
Dump, Truck 10 YD (w/F4)	TBD
Dump, Truck 5 YD Crew Cab (w/F4)	TBD
Fire Pump Upgrade at East Airfield Buildings (Design/Build) at Willow Run Airport	TBD
Fuel Dispensers & Management System	TBD
Fuselage Trainer – Mechanical Equipment	TBD

Wayne County Airport Authority

Solicitation Calendar for Upcoming Projects

Project Title	Anticipated Solicitation Dates
Graphic Design Services	TBD
Install Fuel Management System	TBD
Installation of Gas Line at Hangar #1 at Willow Run Airport	TBD
Insurance Broker for Benefits	TBD
Magazine Storage Site Improvement	TBD
On-Call Parking Lot Improvements	TBD
Police/Fire Personnel Testing Services	TBD
Propane Bulk Chemicals	TBD
Rapid Intervention Vehicles (RIV)	TBD
Salvage Items at Building #278	TBD
Sand and Salt Spreader (V-Bottom)	TBD
Self-Contained Breathing Apparatus (SCBA) Tools & Equipment	TBD
Snow Removal Truck with Plow (w/F2)	TBD
Umbrella Communication Plan	TBD
Vehicle Driving/Training Facility	TBD
Vehicle Tracking System	TBD

Wayne County Airport Authority

Disadvantaged Business Enterprise Program

Wayne County Airport Authority

History

- 1980 – Begun as a minority/woman-owned business enterprise program under Title VI of the Civil Rights Act of 1964
- 1983 – First statutory provision, which applied to small and minority controlled businesses
- 1987 – Expanded to include airports and women-owned firms
- Currently authorized by the Transportation Equality Act for 21st Century (TEA-21)

Wayne County Airport Authority

The DBE Program Today

- Governed by Title 49 Code of Federal Regulations, Parts 23 and 26

- Part 23 – Concessions Rule
- Part 26 – Construction, Professional Services, Residential Sound Insulation Program

Wayne County Airport Authority

Objectives of the Program

(49 CFR Part 26§ 26.1)

- To ensure non-discrimination in the award and administration of DOT – assisted contracts in the Department's highway, transit, and airport financial assistance programs:
- To create a level playing field on which DBEs can compete fairly for DOT- assisted contracts;
- To help remove barriers to the participation of DBEs in DOT assisted contracts;
- To ensure that the Department's DBE program is narrowly tailored in accordance with applicable law;

Wayne County Airport Authority

Michigan Unified Certification Program (MUCP)

- The MUCP is a “one stop shop” for obtaining Disadvantaged Business Enterprise (DBE) certification.

Certifying agencies currently include:

- Detroit Department of Transportation
- Michigan Department of Transportation
- Wayne County Human Relations Division
- Suburban Mobility Authority for Regional Transportation (SMART)

Wayne County Airport Authority

Small Business Enterprise Program

Wayne County Airport Authority

SMALL BUSINESS PROGRAM OBJECTIVES

- Expand Opportunities for Local Small Businesses
- Increase Utilization of Local Small Businesses
- Build Local Business Capacity
- Stimulate Economic Development in Market Area

Wayne County Airport Authority

Program Targets and Incentives

Overall 30% Target

Equalization Credit for SBE Prime Contractors

Equalization Credit for SBE Subcontractors

Wayne County Airport Authority

Certification Eligibility Criteria

- **Construction Contracts**
  - ➢Average Annual Gross Receipts $5 Million Over the Previous Three-Year Period
- **Other Goods and Services**
  - ➢Average Annual Gross Receipts $3 Million Over the Previous Three-Year Period
- **Headquarters or Principal Place of Business**
  - ➢Macomb, Oakland, Washtenaw, or Wayne County
- **Business in Operation Minimum One Year**

Equalization Credits

SBE Prime Contractors

Contract Size	Bid Discount
$100,000 and Less	3%
Greater Than $100,000	2%

Non-SBE Prime Contractors

Non-SBE Prime with at least 30% SBE Subcontracting Participation on All Size Contracts	1%

Wayne County Airport Authority

Application Process

- Completed Small Business Enterprise (SBE) Certification Application
- Notarized Affidavit
- Proof of location of business headquarters or principal place of business, such as a copy of a deed or lease agreement
- Copies of signed Tax Returns (gross receipts) for the three (3) most recent years.

Wayne County Airport Authority

Proactive Efforts To Increase Capacity

- Invitation to Obtain Certification
- Target Industries for Specific Solicitations
- Target certified Disadvantaged Business Enterprise (DBEs) for Specific Solicitations
- Conduct De-briefing sessions for SBEs
- SBEs considered for Non-Competitive Purchases

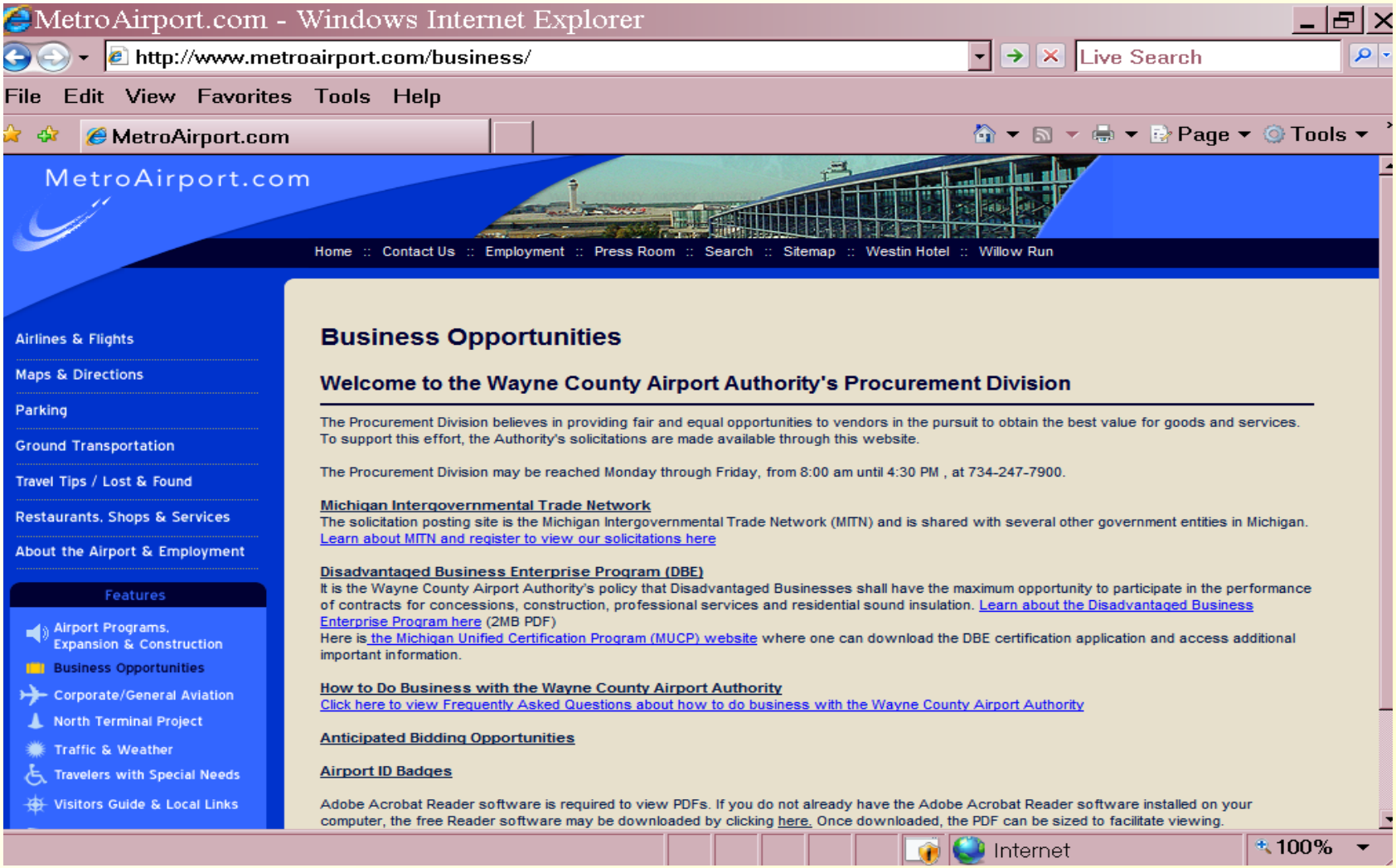
Wayne County Airport Authority

To register on WCAA's Vendor's List, log onto www.MITN.info

Michigan Inter-governmental Trade Network - Windows Internet Explorer
http://www.govbids.com/scripts/mitn/public/home1.asp
File Edit View Favorites Tools Help
Michigan Inter-governmental Trade...
Michigan Inter-governmental Trade Network
MITN
Home
Bid Opportunities
Seeking Vendors
Vendor Login
Vendor Registration
Participating Agencies
Surplus Auctions
Support
The Michigan Inter-governmental Trade Network
Welcome to the Michigan Inter-governmental Trade Network Purchasing System! The Michigan Inter-governmental Trade Network (MITN), is a group of agencies that joined forces to create a Regional Bid Notification System to notify companies of new bid opportunities.
As of 2/27/2009 there have been 11290 new bids posted on this system (7969 formal bids and 3321 quotes). In addition, 5316 of those documents show awards have been finalized.
Companies now have access to all MITN participating agencies bid information from this website. This system provides instant access to all of our Bids, RFP's, Quotes, Addenda and Awards online. In addition to the current users, other agencies are expected to join in the near future, so stay with us to watch us grow!
Vendors may register to access bids, quotes, addenda and award information, by clicking on the "Vendor Registration" link above. If you need assistance when registering, please contact BidNet. BidNet provides all technical and customer support for the Michigan Inter-governmental Trade Network system and will be happy to assist you anytime.
We look forward to providing our vendors with more bid information, with less paperwork, and an easier method of doing business with us. We are excited about implementing this new system and look forward to your participation. For more information click here to see our press releases.
Terms and Conditions | Privacy Statement
Copyright © International Data Base Corp. 1983-2009 - All rights reserved
Internet
100%
start
Inbox - ...
Microsoft...
Presentat...
Microsoft...
Outreach...
Michigan...
2:23 PM

Wayne County Airport Authority

For more information about the DBE and SBE programs & upcoming projects, log onto www.MetroAirport.com


MetroAirport.com - Windows Internet Explorer
http://www.metroairport.com/business/
Live Search
File Edit View Favorites Tools Help
MetroAirport.com
Page Tools
MetroAirport.com
Home :: Contact Us :: Employment :: Press Room :: Search :: Sitemap :: Westin Hotel :: Willow Run
Airlines & Flights
Maps & Directions
Parking
Ground Transportation
Travel Tips / Lost & Found
Restaurants, Shops & Services
About the Airport & Employment
Features
Airport Programs, Expansion & Construction
Business Opportunities
Corporate/General Aviation
North Terminal Project
Traffic & Weather
Travelers with Special Needs
Visitors Guide & Local Links
Business Opportunities
Welcome to the Wayne County Airport Authority's Procurement Division
The Procurement Division believes in providing fair and equal opportunities to vendors in the pursuit to obtain the best value for goods and services. To support this effort, the Authority's solicitations are made available through this website.
The Procurement Division may be reached Monday through Friday, from 8:00 am until 4:30 PM , at 734-247-7900.
Michigan Intergovernmental Trade Network
The solicitation posting site is the Michigan Intergovernmental Trade Network (MITN) and is shared with several other government entities in Michigan.
Learn about MITN and register to view our solicitations here
Disadvantaged Business Enterprise Program (DBE)
It is the Wayne County Airport Authority's policy that Disadvantaged Businesses shall have the maximum opportunity to participate in the performance of contracts for concessions, construction, professional services and residential sound insulation. Learn about the Disadvantaged Business Enterprise Program here (2MB PDF)
Here is the Michigan Unified Certification Program (MUCP) website where one can download the DBE certification application and access additional important information.
How to Do Business with the Wayne County Airport Authority
Click here to view Frequently Asked Questions about how to do business with the Wayne County Airport Authority
Anticipated Bidding Opportunities
Airport ID Badges
Adobe Acrobat Reader software is required to view PDFs. If you do not already have the Adobe Acrobat Reader software installed on your computer, the free Reader software may be downloaded by clicking here. Once downloaded, the PDF can be sized to facilitate viewing.
Internet
100%

Wayne County Airport Authority

Helpful Contacts

- Lori M. Ballard, Small Business Facilitator
  734.247.7011

- Valerie Pilot, DBE Coordinator
  734.955.3885

- Donna Colley-Andrews, Procurement Project Manager
  734.955.8772

- Sandra C. Allen, Procurement Director
  734.247.7900

Wayne County Airport Authority

DETROIT METRO • WILLOW RUN
WAYNE COUNTY AIRPORT AUTHORITY

THANK YOU